

# Predicting Actions and Behavior in the Lab and Outside

Workshop organized by Coralio Ballester and Pablo Brañas

## PROGRAMME OVERVIEW

July 15<sup>th</sup>, 2021

Córdoba

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### 9:00 – 9:45

**Iñigo Iturbe**, University of Alicante: Which theory best explains the disposition effect? A minimal test.

**Dunia López Pintado**, Pablo de Olavide University: *Uncertainty analysis of contagion processes based on a functional approach.* (Chair)

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**9:45 Stephen Burks**, University of Minnesota Morris: *Lab Measures of Other-Regarding Preferences Can Predict Related On-the-job Behavior: Evidence from a Large Field Experiment.*

**10:45 – 11:15** Coffee

### 11:15 – 13:15

**Antonio Espín**, University of Granada: *I don't belong here! A simple model on intergroup cooperation and an experimental test with stigmatized individuals.*

**Juan Perote**, University of Zaragoza: *The evolution of language through aristophilia. Theoretical possibility and experimental evidence.*

**Lorenzo Ductor**, University of Granada: *The role of unobservable characteristics in friendship network formation.*

**Carlos Cueva**, University of Alicante: *Motivated beliefs about stock returns.* (Chair)

**13:15 – 15:00** Lunch

**15:00 Rosemarie Nagel**, ICREA and Pompeu Fabra University: *Iterated Reasoning and Efficiency Heuristics, and a Behavioral Taxonomy of 2x2 Games.*

**16:00 – 16:30** Coffee

### 16:30 – 17:30

**Javier Rodero**, University of Málaga: *Leniency degree and cartel (in)stability in the Lab.*

**Filippos Exadaktylos**, UAB: *The effects of public disclosure on tax compliance.* (Chair)

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July 16<sup>th</sup>, 2021

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### 9:00 – 9:45

**Juana Castro**, Autonomous University of Barcelona: *Advertising Counteracts the Effectiveness of Green Nudges for Low-carbon Consumption.*

**Lara Ezquerro**, University of the Balearic Islands: *Unraveling Soft-Commitment: Evidence from a Field Experiment on Recycling.* (Chair)

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**9:45 Antonio Cabrales**, University Carlos III of Madrid: *Calamities, Common Interests, Shared Identity: What Shapes Altruism and Reciprocity?*

**10:45 – 11:15** Coffee

### 11:15 – 13:15

**Coralio Ballester**, University of Alicante: *Recovering seeds.*

**Roberto Hernán-González**, Burgundy School of Business: *Working too much for too little: Stochastic rewards cause work addiction.*

**Jaromir Kovarik**, UPV/EHU: *Diffusion of mobile banking among rural women: Incentivising local leaders vs. a marketing campaigns.*

**Jon Benito**, Public University of Navarre: *The effects of emotional intelligence and mood on the contribution to public goods.* (Chair)

**13:15 – 15:00** Break

**15:00 Pablo Brañas**, University Loyola Andalucía: *Testing consistency among teenagers: evidence from experiments in secondary schools.*

**16:00 – 16:30** Coffee

### 16:30 – 17:30

**Javier Gardeazabal**, EHU/UPV: *Budget reallocation in and out of unemployment.*

**M. Paz Espinosa**, EHU/UPV: *Unravelling Overconfidence.* (Chair)